



W2 Tax Season is here. Your Sales Rep will start taking orders soon. If you have questions notify sales@boycesystems.com

Keystone Boyce Mail Releases New Green Feature

Keystone Boyce Mail customers now have the added feature of choosing which of your customers will receive a return envelope. There are two global choices available: 1-Everyone (except Auto Pay and Credit Balance) receives a return envelope; 2-No one receives a return envelope. After your global choice is made, you have the capability of going into individual customer accounts and marking them to receive or not receive the return.

This new feature is part of a GREEN initiative to eliminate the waste of unused return envelopes and

also saves you money. Inserted envelopes will be counted and invoiced separately from bills. This allows you to provide the convenience of the return envelope to customers who regularly use them. It is widely known that including a return envelope often makes Bill-to-Payment turnaround time much shorter.

There is no extra charge for this feature and you will receive an email soon with instructions and procedures for use.

Key-Billing Update Conversions Going Smoothly

Conversions to the Key-Billing Upgrade are going at record pace. As a reminder, if you are purchasing new computers with the 64-bit operating system on your workstations, you must have the Key-Billing Upgrade. There is no charge for this upgrade and our goal is to have everyone converted before year end. Thank you to those who are already converted; we appreciate your time and attention to this. Please remember, you do not have to have a 64-bit computer to use this upgrade. It will work on your current system, but you must have it installed before switching to new computers.




KeyBulletin

HIGH PERFORMANCE INFORMATION SOLUTIONS

Save the Date: Keystone Annual User Meetings



Friday, November 1 - School User Meeting, at Boyce Systems, Daleville, IN

Wednesday, November 6 - City/Town User Meeting, North at the Honeywell Center in Wabash, IN 

Thursday, November 7 - City/Town User Meeting, South at the Seasons Lodge in Nashville, Indiana

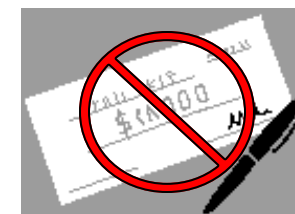
The tried and true format of "A Day with Keystone" will define our 2013 Annual User Meetings. One meeting will be held in the north at the Honeywell Center in Wabash and one in the south at the Seasons Lodge in Nashville. Our School customers will meet at Boyce Systems in Daleville. We will again record the city/town sessions presented for later review on our website. If you are new to our user meetings, please check out the videos online by visiting our website at www.boycesystems.com and clicking customer login

Continental breakfast and lunch will again be served. Breakout sessions will cover each of our programs and the conversation of the day will include feedback and follow up concerning our new products and services.

Please let us know in advance if you have particular questions or procedures you are interested in, and we will do our best to address them in the appropriate session.

Look for online registration available in September. If you do not have internet access, the helpdesk will be glad to assist on the phone. As always the annual user meetings are free to Keystone maintenance customers; however, travel and lodging are on your own. We look forward to spending the day with you.

Key-Payroll Direct Deposit Goes Electronic

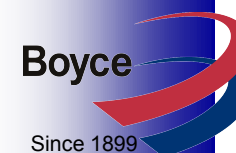


As your employees become more and more computer savvy they are requesting more and more time and paper saving conveniences. Paperless communication continues to expand. Keystone has added a new module that allows Email Direct Deposit Advices (EDDA).

Key-Payroll will now let you mark a direct deposit employee to choose to receive their deposit advice by email. Each employee must be marked individu-

ally, and we suggest you collect and file a signed, completed request form that includes their valid email address. You may want to include language making your employee responsible for keeping their email address updated. You can also make it part of your original "Request for Direct Deposit" form.

Again, individual employees can be marked to receive this advice notification, and Social Security Numbers are suppressed on the advices. There is a nominal one-time set up fee for this module. If you are interested in learning more, please contact your Boyce Sale Representative.



In the Loop with the Keystone CEO

Hello All,

In this edition of our newsletter you will see that we have added a number of new people since our last publication. Four new staff members have been added this year and the others joined us in the latter part of last year. Our growth is due to the popularity and demand for Key-Fund, K-Time and the future release of our Boyce Web-based Financial Software.

Key-Fund is going extremely well. Over 100 customers have already upgraded their systems and new Keystone customers are receiving Key-Fund with positive comments. David Bentley and Brian Scott, two of our new staff members, were hired to help with the demands of installing and training our Key-Fund users.

K-Time (Time and Attendance Management Software) is also growing with installations and positive use. It was not long ago that we had just one main person supporting K-Time. Now we will have four folks whose focus will be the K-Time product. New report enhancements and hours control features have been ongoing. ACA (Affordable Care Act) compliance has really stirred a lot of interest. Keeping track of hours to determine part-time verses full-time status is critical and K-Time is well-equipped to handle the demands of ACA hours reporting. The ACA deadline delay will give you the time to take another look at our K-Time product. Installation and proper implementation can be a lengthy process.

On a closing note, I want to mention the passing of Reid Parrish. For those of you who did not know Reid, he was our "Sales Staff" from November 1969 to June 1990. Reid initially traveled the whole state for Boyce calling on Schools, Municipalities and Utilities until the hiring of Chuck Saparnis in 1980. The state was then split in half and covered by these two gentlemen. Reid is the one who moved our company toward its involvement and support of many of the associations of which you are a part. He is also responsible for getting us into the "Hospitality Room" business, a tradition that carries on today. He was a true friend to the customer and a mentor to me.

As always, thank you for your business and continued relationship with us. It is very much appreciated.

Best regards,
Mike

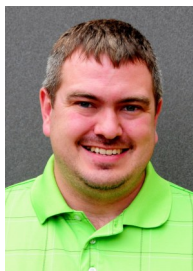
Michael B. Galliher, CEO
Boyce Systems



InvoiceCloud™ Looking for Online Payment Solutions for Your Utility Bills?

Since we have partnered with Invoice Cloud, we have a solution for online bill presentment. In a very short time we have seen positive growth. Sixteen of our utilities are now using this service with much satisfaction. Online bill presentment eliminates printing and mailing costs, and, as a partner, we do not charge for the interface to Key-Billing. To learn more please contact your sales representative, or sign on to an online demonstration.

Staff grows again at Boyce Systems



David Bentley's main focus will be Keystone Customer Support, specializing in onsite installing and training. He is currently completing his Associates of Applied Science degree from Ivy Tech concentrating in Computer Information Technology. Prior to coming to Boyce, David worked for 6 years at INPRS (formerly known as PERF). His concentration there was Data Analysis and Excel Spreadsheet Development.

David resides in Anderson with his fiancé, Keena and their two children Abby (7) and Ayden (5). The Bentley family also includes two dogs, Raider and Jackson. David has played guitar for 25 years and also enjoys all types of electronics and spending time with his family.

Ricki Wilkerson, Keystone Support Manager, commented, "David's experience in INPRS will be an asset to our support team."



William Beber has joined the Komputrol Support team concentrating on K-Time installations. He comes with 20+ years' experience in software/technical support, help desk and product training. He graduated from Ball State University with a degree in Public Service.

William resides in Cicero, Indiana where he is joined by his Goldendoodle, Lola, his Puggle, Rico and an African Grey Parrot that has a large vocabulary and likes to sing opera. A lifelong Hoosier, he enjoys tailgating with friends, boating, skiing and doing at home "DIY" projects.

When asked about his impressions joining Boyce Systems, William commented, "I am so proud to become a member of the Boyce team and a company that values excellence in customer satisfaction."

Staff grows again at Boyce Systems cont.

Ron Leech was hired as a Komputrol Customer Support Rep late last year and has made quite an impression with staff and customers. He brings with him over 20 years of accounting and auditing experience. Ron has 14 years of experience working for the Indiana State Board of Accounts auditing all types of governmental units, including school corporations and extra-curricular accounts.



Ron and his wife, Kristie, reside in Fishers, Indiana with their three children, Tyler (12), Evan (10) and Alexa (7). Both Ron and Kristie enjoy spending time with their children and being involved with their children's after school organizations. Between sports, scouting and gymnastics, they are never looking for something to do evenings or weekends. When he does find some 'me' time he enjoys working out.

"It's a great opportunity to come to work here. I have always enjoyed working with government employees and officials." Ron mentions.

Brian Scott comes to Boyce with eleven years' experience with Frey & Company and Ontario Systems. He also spent a year working as a temporary deputy clerk at the City of Winchester. Keystone Customer Support Installer/Trainer will be his focus at Boyce. He brings computer accounting experience from both a Computer Company perspective as well that of the Clerk-Treasurer's Office. Brian's educational experience



includes a BS in Computer Information Systems from Northern Kentucky University, where he graduated Cum Laude.

Brian and his wife, Wendy live in Winchester with their two pet dogs, Misty and Charlie. He enjoys walking with his dogs and/or Wendy. Going to movies and spending time with family and friends are the highlights of his many hobbies. Brian said he is excited to be working in software support and training again. Adding, "I enjoy the relationships we build with our customers."

Rick Hodgin, having worked with us for a while, just recently became a full-time employee and joined the Boyce family. Rick studied physics and math at IUPUI. His focus currently is developing Key-Fund features. He has written numerous software applications and has a wide background in programming languages and theory.



Rick and his wife, Sammi, and Alex, their 9 year old son live in Southport, a commute he does not relish. Rick is a certified welder and enjoys hands-on projects. He mentioned that he has a special interest in genetics and prime numbers. Explanation: He has no idea, his brain

just thinks that way.

When asked to comment about working at Boyce, Rick said, "I love the atmosphere and the people. I love the support we give our customers. And I especially like the way our developers share ideas being quick to help one another out."

Donil Morin, part of the Keystone Customer Support team since last year, brings with her experience as a deputy clerk from the City of Elwood. She studied Secretarial Science at Indiana Business College.



Donil lives in Frankton with her husband, Dennis and their two children, Payton (22) and Cody (19). She enjoys reading, cross-stitch and spending time with family.

Dominic Williams is a Keystone Customer Support Rep, focusing on phone support at the Help Desk. His areas of study include Electronics Engineering and Computer Science. His call center customer support experience comes from such companies as ATT, Comcast and Verizon.



Originally from Chicago, he and his wife, Decora have lived in Muncie for five years. They have a modern day "Brady Bunch" family with five boys and two girls ranging in age from 18 years to 18 months; Keilah, Marlon, Deante, De'Anna, Dominic Jr, Chase and Triston.

Having his own basketball team means lots of sports with the family. Dominic also studies martial arts. In brief moments of quiet time he enjoys reading horror and mystery novels as well as playing video games.

Dominic's first impressions with starting at Boyce were filled with comments about the warm and welcoming environment. "The staff works as a team and have been eager to make me a part of it. With this family-oriented atmosphere, it is easy to see how the same concern for customer service is such a big part of Boyce."

Holiday Schedule:

Boyce / Keystone / Komputrol Offices will be closed in observance of the following holidays.

- Aug 30 - Phones Close at 3 pm
- Sept 2 - Labor Day
- Nov 28 - Thanksgiving Day
- Nov 29 - Day after Thanksgiving
- Dec 24 - Christmas Eve Afternoon
Phones Close at 11:30 am
- Dec 25 - Christmas Day
- Dec 31 - Phones Close at 3 pm
- Jan 1 - New Years Day
- May 26 - Memorial Day